

Join our Team!

## Senior Field Application Engineer, Central Europe

The main job responsibility is the ownership of the technical side of the customer relation in developing business. It comprises pre-sales consultancy and post-sales support for all OneSpin product lines, including solutions for functional verification of complex modules, IP, processors, and sub-systems, as well as solutions for synthesis verification for ASIC and FPGA designs. Performing technical presentations and demonstrations, writing white papers, success stories, and application notes are additional job functions.

### ONESPIN SOLUTIONS

Just think for a moment. How many digital devices have been entering your life recently? Smart watches, TVs, cars, wearables of all kinds - they all run on hardware. To stay ahead of the competition, chips must evolve quickly and be extraordinarily reliable. That's where OneSpin comes in – our software tools help the world's most innovative companies to create bug-free digital integrated circuits. OneSpin is a pioneer of advanced formal techniques to solve practical verification challenges. Focusing on formal verification of chip designs allows us to provide unique, award winning solutions for tough problems, based on a leading, high performance technology platform. Operating at the sharp end of technology, our work has a direct impact on the development processes and products of our customers across the electronics industry. Together we create the next generation of electronic products soon to hit the worldwide market.



### RESPONSIBILITIES

Pre-sales consultancy and post-sales support for all OneSpin product lines. Obtain the ownership of the technical side of the customer relation in developing business. Close working relationship with the VP Sales. Enable customers to apply property checking solutions for formal verification of complex modules, IP, processors, and sub-systems, as well as equivalence checking solutions for synthesis verification for ASIC and FPGA designs using the OneSpin Solutions product lines. Create and perform technical presentations and demonstrations at customer site. Drive and manage technical evaluations at customer site. Have a key role in tradeshows, verification seminars, and marketing by developing tutorials, application notes, training materials, writing white papers, and success stories. Identify & qualify relevant verification projects at the customer to increase usage of the OneSpin Solutions product range. Drive product improvements, feature qualifications and methodology definitions by interfacing tightly with customer support and R&D to enhance products and user experience as the basis for success

### REQUIREMENTS

The applicant should hold a master degree (or similar) in electrical engineering, microelectronics, computer science or physics.

4+ years of relevant experience in formal verification of digital circuits is a prerequisite

Knowledge of verification languages (SVA, PSL), verification methodologies and tools

Working knowledge of HDL such as Verilog, SystemVerilog, and VHDL

Capability to navigate within customer organizations and mobility to work with customers on-site

Strong communication skills to interact with external customers and internal engineering staff